

or basic blocking and backfiring down. The ball's in  
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e - cart now. Lets agree to



CONSULTING + RETAINED SEARCH

# 2

## 1. Hire World Class Leaders 2. Optimize Organizational Performance

### Just the facts...

Griffon Partners is a highly effective boutique retained search and consulting firm. We do 2 things for our clients who have 1 goal: world-class leadership teams.

1. **We identify game-changing candidates fast, often within 7-30 days.** Our candidates are producers who have led our clients to achieve exponential growth.
2. **We optimize organizational performance by developing leadership, sales, and talent acquisition.** Proven methodologies yield long-term benefits with minimal risk and disruption.

### 92% placement and stick rate

Griffon Partners is retained by some of the most aggressive and fastest growing companies in the US as well as the PE (private equity) and VC (venture capital) firms who back them.

Chris Hock personally leads all searches and consulting engagements with over 15 years of diversified experience including Big 4 consulting and turnaround specialist for Fortune 500 consulting, staffing, and recruiting. He has extensive, successful personal experience growing start-ups, leading entrepreneurial organizations, and advising venture capital firms.

**Completed C, VP, and Director level searches** in the following industries: Medical Device, Healthcare IT and Services, Manufacturing and Distribution, B2B Services, Technology, Defense, Consumer Products, and Retail.

"A good plan, violently executed now, is better than a perfect plan next week."

- General George S. Patton, Jr.

### ...and successes.

- **Top 50 premier designer and manufacturer of medical devices** hired us to identify VP of Sales and Marketing, Director of Marketing, Director of US Sales, Director of International Sales, and VP of New Product Development. Within 3 years, client tripled their revenue and achieved a \$270mm exit to a larger NYSE-traded strategic partner.
- **Over a 10+ year relationship with a private equity-backed (Goldman Sachs, CDR) tech education start-up client**, we placed 12 executive and senior leaders in marketing, category management, operations, and supply chain. Grew to \$1B organization before achieving a \$2B exit to a larger NYSE-traded strategic partner.
- **Privately held, management owned organization** grew by more than 500% during 12 year relationship with Griffon Partners and the 9 executive and senior leaders we placed in sales, marketing & product management, finance, and IT. All except 1 of the placements are STILL with the company and all but very recent placements have achieved promotions...several multiple times.

Chris Hock, President

Griffon Partners

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